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## 8 Easy Ways to Make Your Home Appealing to Buyers

*provided free of charge by*

The Real Estate People  
Raleigh, NC

[www.TheRealEstatePeopleNC.com](http://www.TheRealEstatePeopleNC.com)

- Clean Up!** Clean! Clean! A clean home appeals to Buyers. It conveys that the Owner takes care of the home and a home that has been taken care of is important to most Buyers.
- De-clutter** De-clutter all (yes, all) rooms including living room, kitchen, bathrooms, closets and the garage. It takes only a few years for stuff to pile up and dwarf the size, and appeal, of a room.
- A spacious, orderly, clean and fresh smelling home appeals to Buyers and sets your home apart from other homes for sale. If you need to lease a storage building for a short while it is money well spent. If you can't do that then maybe store out of season clothes at a friend or family home temporarily.
- Living room** Remove about half of the furniture to show the spaciousness of the room. Organize the remaining furniture. Use rugs, lamps and a little greenery to add appeal.
- Kitchen** Remove everything from counter tops except one or two glamour appliances such as an espresso machine. Store the coffeepot after using each morning. Store hand towels, paper towels, sponges and cleaning items out of sight.
- Some Buyers will open cabinet and pantry doors, looking to see how much storage room is available. Cabinets and pantries with a few well-placed items appeals to Buyers whereas a cabinets and pantries stuffed full of items can feel cluttered.
- Bathroom** Sinks, countertops, mirrors, floors, tubs and showers should be very clean and free of dirt, dust, mildew and mold. Lower the lid to the toilet. Set out matching hand, face and bath towels. Install a new shower-bath curtain to match the towels. Set out candles and a few decorative items. Add a fresh smell using candles or other fragrant, decorative items.
- Closets** Show the spaciousness of closets by taking out about half of all items in the closet. A stuffed closet gives the feel of limited or no storage space.
- Garage** De-clutter and clean the garage too. Clutter dwarfs a space and makes it unappealing.
- Outside** Cut grass and trim overgrown shrubs.

**For a free "Sell Your Home" Consultation  
and More Tips for Selling Your Home**

**Call *The Real Estate People* at 919-782-7827 or 919-524-1899**